

INSIDE

AN INSIDE LOOK AT BLUE STAR POWER SYSTEMS



UNITED STATES

POSTAL SERVICE

BLUE STAR
Power Systems

// A DEUTZ ENERGY COMPANY //

Company Perspective

Hello and welcome to our 20th edition of INSIDE. We are so pleased to bring you a small look inside what is new at Blue Star Power Systems. We are so appreciative of the trust and commitment you place in our company.

It's hard to believe this is our 20th edition of the INSIDE publication. As I prepared to write this company perspective, I went back and read through the previous 19 issues. Our desire from the beginning was to highlight so many of our amazing employees, elite distributors, and showcase our units being installed in some very impressive locations. I am a bit biased, but I believe we have accomplished exactly that. We look forward to continuing to share all these amazing people, partnerships, and stories with you.

Our cover photo and featured project highlights the United States Postal Service and their *Delivering for America* initiative, a plan focused on investing in infrastructure to modernize facilities and operations. We are supplying 10MG of natural gas generators to the Memphis, Tennessee region to provide backup power to various upgraded facilities. Our Employee Spotlight introduces you to Jake Sandbo, our Production Manager. Jake's leadership and compassion toward others make him a perfect fit for his role. Our Elite Distributor is Western Generator from Airdrie, Alberta, Canada. Western Generator sets the standard for what a true partnership looks and feels like. We are so grateful to work alongside them.

On both a personal and professional note, I am proud to share I have extended my agreement with DEUTZ to continue serving as CEO of Blue Star Power Systems through the Spring of 2029. I am so fortunate to have the privilege to help lead a wonderful team and be part of so many amazing business relationships.

Have a wonderful summer and enjoy the celebration of our country turning 250 this 4th of July!



Doug Fahrforth
Blue Star Power Systems

Issue 20 June 1, 2026



Employee Spotlight

Jake Sandbo
Production Manager



Jake with wife Jackie, son Briggs & daughter Bristol.

Jake Sandbo joined Blue Star Power Systems in 2019 as a Product Engineer, focusing on technical drawings, 3D models, and design work. Within a few short years, he stepped into his current role as Production Manager, overseeing all aspects of our manufacturing and production. Jake's problem solving skills and ability to foster camaraderie within the team have been key components in ensuring production is running smoothly. His leadership, work ethic, and contributions are integral to the success of Blue Star Power Systems.

Q: What is the most gratifying part of your job?

A: Being part of a team that has poured their hearts and souls into producing a quality product that meets our customers' needs has been incredibly rewarding. It has been an amazing experience to be a part of the rapid growth of Blue Star Power Systems over my nearly seven years with the company.

Q: What has been the most rewarding experience since you have joined the company?

A: In my first year as Production Manager, our team took a very substantial backlog and reduced it to within two weeks of the production schedule. Another highlight has been getting involved in the BackPack and STOMP programs through Feeding Our Communities Partners, a non-profit organization dedicated to ending youth hunger.

Q: Tell us something interesting about yourself.

A: I have always had a strong passion for hunting and trapping. One trip that stands out is my antelope hunt last fall. It was a DIY public land hunt in South Dakota, and the challenge and experience made it especially rewarding. I am excited for my next adventure: an early summer black bear hunt in Ontario, Canada.

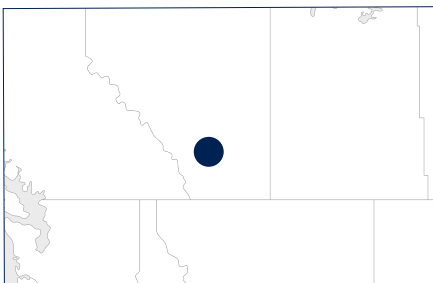
Elite Distributor



Western Generator was founded in 1978 by Gordon Friesen in Airdrie, Alberta, Canada. The company specializes in the sale, service, and rental of power generation equipment. Western Generator became a Blue Star Power Systems distributor in 2008 and is run today by Gordon's son Rob, along with the help of Rob's kids, Katie and Brett.

Western Generator distinguishes itself with an emphasis on relationships, incredible support, amazing employees, and a large inventory of both new and used equipment. Rob Friesen says, "We are a very family-oriented company, and that's what drew us to Blue Star Power Systems. They have the same values and family feel that we do. Everyone at Western Generator feels like Blue Star Power Systems shares the same mission: to help serve our clients to the best of our ability. Those shared values and the people at Blue Star Power Systems are what make this such a great relationship. On the product side, they have a first-class menu for offerings. Our customers love the variety Blue Star Power Systems offers and the quality is second to none."

Rob adds, "On behalf of Western Generator, we feel privileged to win this award and can't wait to continue growing both of our companies together."



Western Generator, Airdrie, Alberta, Canada

Featured Project



United States Postal Service

The United States Postal Service (USPS) was established in 1775, making it over 250 years old. The USPS has a vast reach, delivering nearly half of the world's mail volume and goods and services to more than 160 million addresses across the country. The USPS processes more than 340 million pieces of mail and packages a day, connecting every American to one another, and providing a cornerstone of America's economic infrastructure.

In March of 2021, the USPS released its 10-year strategy to transform into a more modern, high-performing, financially stable organization. The vision is called "*Delivering for America.*" This \$40 billion initiative focuses on modernizing operations through improved processing capabilities, new equipment, and redesigning and/or consolidation of some existing facilities. Included in the transformation are Regional Processing and Distribution Centers (RPDCs) that serve as a major conduit to the Local Processing Centers. The RPDCs located in Memphis, Tennessee have undergone significant transformations to date. To protect against any downtime of these critical facilities, new backup generator sets were identified as essential to ensure smooth operation of all the facilities' functions.

Selected for the various sites and providing over 10MG of power were five NG1050-01 models rated 1050 kWe and four NG1250-1 models rated 1250 kWe. The natural gas generator sets are powered by Power Solutions International engines which drive S6L1D-F and S6L1D-H Stamford alternators. The units are housed in Level 2 enclosures with sound attenuation foam. All units are controlled by Blue Star Power Systems DSE8610 digital control panels. Some of the units are set up for onboard paralleling, thus eliminating the need for on-site switch gear.

Newsworthy Notes

We are excited to announce that moving forward, each Blue Star Power System generator set will include a digital format manual. Just scan the QR Code located on your unit, enter the username and password, and your manual will be viewable from any mobile device. The QR code will remain active and always be accessible for your use. No more misplaced, damaged, or outdated manuals. Digital manuals also ensure you always have the most current information at your fingertips.



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Blue Star Power Systems